To be recognized as the global leader in militarized, innovative, affordable commercial based naval acquisition.

VISION
**PMS325 Organization Overview**

**General Profile**
- Programs: 160
- People: 80 Billets
- Budget: $6B+ for PY-FY21
- Products: Avg. 200 deliveries/year
- Contracts: Avg. 20 new awards/year
- Sponsor Activities: ~ 25
- FMS Countries: ~ 65
- Industry Partners: ~ 30

**Program Manager 325**
- Lead APM Systems Integration Vacant

**Deputy Program Manager 325B**

**Operations Mgr**
- Exec Asst

**Auxiliary Ships PAPM 325D**
- T-AO 205
- 120+ Cases

**Foreign Military Sales PAPM 325F**

**Boats & Craft PAPM 325G**
- CNIC
- FFC
- NECC
  - MK VI
  - PB (X)
  - LCM
- OCF

**Special Mission Ships PAPM 325Q**
- T-AGS 66
- OC AGOR
- T-ATS
- T-AGOS(X)

**Service Craft PAPM 325T**
- Service Craft
  - YON
  - YT
  - APL
- Targets
  - HSMST
  - FACT
- Training Craft
  - YP SLEP

**Logistics PAPM 325L**
- Auxiliary Ships
- Boats & Craft
- Service Craft
- FMS

**Financial PAPM 325P**
- Auxiliary Ships
- Boats & Craft
- Service Craft
- Special Mission Ships
US Navy Support Ships, Boats, and Craft
PEO Ships/PMS 325G Overview

International WorkBoat Show
Morial Convention Center – New Orleans, LA
1 December 2016

Jon D. Thomas, Principal Assistant Program Manager
U.S. Navy Boats & Crafts (PMS325G)
PMS 325G Boat Program Overview

• Boat & Craft acquisition and life cycle services to Fleet Forces, CNIC, NECC and Other Customer enterprises

• Typical missions include AT/FP operations, SAR, Maritime Interdiction/VBSS, personnel/cargo transport, environmental control, firefighting, dive support, mine countermeasures

• PMS 325G Boat Acquisition Programs:
  – MK VI Patrol Boat
  – Multi-Use Explosive Ordnance Disposal Craft
  – Underwater Construction Team Boats
  – Harbor Security Boats
  – 60’ Dive Support Boats
  – Oil Spill Response Boats
  – Navy Special Warfare Support Craft

• Upcoming Procurements:
  – PB-X (ACAT III)
  – 11M EOD RIB ExMCM
  – Workboat Large
Where Industry Can Help

(1 of 2)

• Simple, Reliable and Easy to Maintain Boats Preferred

• Boat Design Solutions that Lower Total Ownership Costs
  – Lowers scheduled maintenance intervals and costs
  – Minimizes routine maintenance efforts for the end-user

• Proposal Development & Preparation
  – Understand RFP Requirements (i.e., Transportation, Boat Specifications, Domestic Procurement Laws)

• Technical Data Package (TDP) Development
  – Provide complete and correct drawings (i.e., should match as built)
  – Provide all OEM & Test certifications
  – Provide TDP in accordance with timeline in contract

• Pre-Delivery Inspection and Trials (PDIT)
  – Install equipment in accordance with OEM or contract requirements
  – Properly label systems and equipment
• Advance Technology Development in:
  – Diesel Outboard Engines
    • Improves ship safety with removal of gasoline (flammable fire hazard)
    • More economical and efficient
    • Reduces level of maintenance and repair over diesel inboard engines
  – Unmanned Vehicle Deployment & Retrieval Systems for Boats

• Leverage Navy's 3M & Training Programs
  – Provides commonality with systems already fielded
  – Allows end-user to quickly replace defective parts for repair (NSN, APL/AEL)
  – Minimizes additional training requirements for the Navy and end-user

• Boat Design Solutions that Optimizes Weight
  – Allows space & weight for future capability and payload
  – Allows for improved performance related to speed and range

• Provide for OCONUS Follow-On Support after Delivery to the Warfighter

• Assist Navy with Fleet Introduction and Training of New Boats
US Navy Support Ships, Boats, and Craft
PEO Ships/PMS 325F Overview

International WorkBoat Show
Morial Convention Center – New Orleans, LA
1 December 2016

Dean Siminow, Principal Assistant Program Manager
Foreign Military Sales – Boats & Craft (PMS325F)
What We Do

- Boat/Craft Acquisitions & Procurements
- Boat/Craft Refurbishments & Transfers
- Primary & Support Equipment Procurements
- Facilities Upgrades
- Mobile Repair Teams (MRT)
- Mobile Maintenance Repair Facilities
- Mobile Training Teams
- Site Surveys
- In-Country Reactivations
- Follow-On Technical Support
- Procurement Advisors

Case Program Status

- Total Program Value: $2.6B
- Customer countries: 48
- Types of Craft: 50+
- Open FMS Cases: 121
  - Active Cases: 69
  - Inactive/Material & Service Complete: 57

How We Buy Boats

We act as customer’s agent to procure boats and provide services that fully meet LOA requirements

- Design to build
  - IAW requirements and/or specifications
  - Larger patrol boats typically to ABS HSNC rules
- Build to print - repeat purchase of a specific boat or craft
- Indefinite delivery/indefinite quantity (IDIQ)
- General Services Administration (GSA) schedule
- “Piggy-back” on existing contracts
- Co-production
  - Cooperative production overseas
  - Contracting is through a US builder
- Excess Defense Articles (EDA)
  - Transfers/refurbishments

Procurement Options

PMS325F has many options/sources available to provide boats and craft for our foreign customers:

- Procure boats & craft based on new designs (1st time builds)
- Procure boats and craft the same or similar to what is in USN or SOCOM inventory
- Procure boats and craft the same or similar to what is in the inventory of other U. S. agencies
- Procure militarized commercially available boats and craft from U. S. boat builders
- Transfer EDA boats and craft

Regardless of the option/source utilized, the boats and craft will be procured to fully meet the requirements of the customer
FMS Boats Programs

• Current key acquisition programs:
  – 35m Patrol Boats
  – 28m Coastal Patrol Craft Production Kits
  – 27m MKV Patrol Boats
  – SOUTHCOM Near Coastal Patrol Vessel
  – Response Boat Mediums (RBMs)
  – Force Protection-Mediums
  – 11m NSW RIBs
  – 11m-5.9m RIBs
  – 30ft Riverine Boats
  – Inflatable

• Potential New Cases
  – EDA MKV SOC transfers
  – 9m RIBs
  – EOD Boat
**FMS Customer Base Present and Future**

**NORTHCOM**
- Bahamas
- Canada

**EUCOM**
- Albania
- Bulgaria
- Denmark
- Israel
- Malta
- Norway*
- Poland*
- Romania
- Ukraine

**PACOM**
- Australia
- Cambodia
- Nepal
- Philippines
- Thailand
- Uzbekistan

**SOUTHCOM**
- Colombia
- Dominican Republic
- Haiti
- Honduras
- Nicaragua
- Paraguay
- El Salvador
- Uruguay
- Guatemala

**AFRICOM**
- Botswana
- Burundi
- Cape Verde
- Djibouti
- Gabon
- Gambia
- Ghana
- Kenya
- Mozambique
- Nigeria
- Rwanda
- Senegal
- Sierra Leone
- Zimbabwe

**CENTCOM**
- Bahrain
- Egypt
- Iraq
- Jordan
- Kuwait
- Lebanon
- Oman
- Qatar*
- Saudi Arabia
- Yemen

* - Potential New Cases
1. SOUTHCOM Near Coastal Patrol Vessel
   • Description: Aluminum mono-hull design, details can be found on Request for Information (sources sought) N00024-14-R-2228
   • Currently in Source Selection

2. Supply Support Ship
   • 70-100m multi-mission logistics ship (diving, re-supply)
   • In requirements definition, sources sought 2nd qtr. 2017

Notes:
(1) The above summary represents planned procurements for PMS325 but is not a guarantee or commitment to Industry.
(2) Above does not outline any boat requirements being conducted under International Agreement (FAR 6.302-4).
US Navy Support Ships, Boats, and Craft
PEO Ships/PMS 325T Overview

International WorkBoat Show
Morial Convention Center – New Orleans, LA
1 December 2016

Dan Shimooka, Principal Assistant Program Manager
Service Craft and Seaborne Targets (PMS325T)
Service Craft are utilitarian craft not classified as ships or boats that provide services to the Fleet in harbors, ports and at sea.

There are over 33 types of Service Craft with a total of 369 in service throughout the world.

Seaborne Targets are used to support weapon systems test and evaluation and Fleet training.

Current PMS325T acquisition programs include:

- Berthing Barge (APL(S))
- Waste Oil Barge (YWO)
- Harbor Tugboat (YT)
- High Speed Maneuverable Surface Target (HSMST)
- Fast Attack Craft Target (FACT)
- YP 676 Class Service Life Extension Program (SLEP)

Upcoming Programs:
- Fuel Oil Barge (YON)
- Utility Barge (YC/YFN)
Summary:

1. YT 802 Class Harbor Tugboat Procurement
   - Description: RFP / FAR Part 12; single award
   - Qty: 2 with options for up to 4 additional craft (6 craft total)
   - Planned RFP release date – Jan/Feb 2017

2. APL(S) Berthing Barge
   - Description: RFP / FAR Part 12; single award
   - Qty: 1 with options for up to 5 additional craft (6 craft total)
   - Planned RFP release date – Feb/Mar 2017

Notes:
(1) The above summary represents planned procurements for PMS 325 but is not a guarantee or commitment to Industry.
(2) Many of these procurements will be “Small Business Set Aside”.
• **Service Craft:**
  - Berthing Barges, APL(S)
  - YT 808 Class Harbor Tugboat
  - YP 676 Class Service Life Extension Program (SLEP)
  - Waste Oil Barge (YWO)
  - Fuel Oil Barge (YON)
  - Utility Barge (YC/YFN)

• **Seaborne Targets:**
  - High Speed Maneuverable Surface Target (HSMST)

**Notes:**

(1) The above summary represents planned procurements for PMS 325 but is not a guarantee or commitment to Industry.
(2) Many of these procurements will be “Small Business Set Aside”.
Questions